## SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarter Ended: June 30, 1996

Commission File Number 0-27352

Hybridon, Inc.

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(Exact name of registrant as specified in its charter)

Delaware 04-3072298

(State or other jurisdiction of organization or incorporation)

(I.R.S. Employer Identification Number)

One Innovation Drive
Worcester, Massachusetts 01605

(Address of principal executive offices, including zip code)

(508) 752-7000

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(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES X NO

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock, par value \$.001 per share

24,776,541

Class

Outstanding as of July 31, 1996

outbeamaing ab of oary of, 1990

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HYBRIDON, INC.

Form 10-Q

#### Part I - Financial Information

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#### Item 1 - Financial Statements

Consolidated Condensed Balance Sheets
June 30, 1996 and December 31, 1995

Consolidated Condensed Statement of Operations for the Three Months and Six Months ended June 30, 1996 and 1995, and Cumulative from May 25, 1989 to June 30, 1996

Consolidated Condensed Statements of Cash Flows for the Six Months ended June 30, 1996 and 1995, and Cumulative from May 25, 1989 to June 30, 1996

Notes to Consolidated Condensed Financial Statements

### Part II - Other Information

Item 4 - Submission of Matters to a Vote of Security Holders

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## HYBRIDON, INC. AND SUBSIDIARIES (A DEVELOPMENT STAGE COMPANY)

#### CONSOLIDATED CONDENSED BALANCE SHEETS

(UNAUDITED)

#### ASSETS

	JUNE 30, 1996	D	ECEMBER 31, 1995
CURRENT ASSETS: Cash and cash equivalents Short-term investments Prepaid expenses and other current assets	\$ 11,624,664 19,282,850 2,320,769		5,284,262 - 1,389,518
Total current assets	 33,228,283		6,673,780
PROPERTY AND EQUIPMENT, AT COST: Laboratory equipment Leasehold improvements Equipment under capital leases Office equipment Furniture and fixtures Construction-in-progress	 1,963,795 1,474,315 1,326,657 463,067		5,153,550 1,965,754 1,507,535 1,149,141 321,763 3,236,330
	 17,325,145		13,334,073
LessAccumulated depreciation and amortization	5,188,383		4,202,543
	 12,136,762		9,131,530
OTHER ASSETS: Restricted cash	 920,184		1,025,856

Notes receivable from officers Deferred financing costs and other assets Deposit with real estate partnership			308,133 779,812 1,698,448
		7,336,432	3,812,249
	\$	52,701,477	\$
LIABILITIES AND STOCKHOLDERS' EQUITY			
CURRENT LIABILITIES:  Current portion of long-term debt and capital lease obligations Accounts payable Accrued expenses Deferred revenue Amounts payable to related parties	\$	1,708,250 3,530,359 86,250	2,053,438 3,454,625 86,250 12,500
Total current liabilities		5,730,119	6,025,526
LONG-TERM DEBT AND CAPITAL LEASE OBLIGATIONS, NET OF CURRENT PORTION		952,020	1,145,480
MINORITY INTEREST		2,042,811	-
STOCKHOLDERS' EQUITY:  Convertible preferred stock, \$.01 par value— Authorized—none at June 30, 1996 and 23,026,323 shares at December 31, 1995 Issued and outstanding—none at June 30, 1996 and 15,982,179 shares at December 31, 1995 Preferred stock, \$.01 par value— Authorized—5,000,000 shares at June 30, 1996 Issued and outstanding—None Common stock, \$.001 par value— Authorized—100,000,000 shares Issued and outstanding—24,578,541 shares at June 30,1996 and 1,843,666 shares at December 31,1995 Additional paid—in capital Deficit accumulated during the development stage	1	- 24,579 .67,254,819 .23,302,871)	159,822 - 1,844 114,626,062 102,341,175)
Total stockholders' equity		43,976,527	12,446,553
	\$	52,701,477	\$ 19,617,559

The accompanying notes are an integral part of these consolidated condensed financial statements.

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## HYBRIDON, INC. AND SUBSIDIARIES (A DEVELOPMENT STAGE COMPANY)

### CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS

(UNAUDITED)

	THR	EE MONTHS 1	JUNE 30, 1995	SI	X MONTHS EN	NDED	JUNE 30, 1995	MAY ()	JLATIVEFROM 25, 1989 INCEPTION) JNE 30, 1996	
REVENUES:  Research and development Interest income Royalty income	\$	458,150 340,622 62,321	\$ 459,074 46,841	\$	717,500 635,495 62,321	\$	717,824 101,109	\$	3,852,374 1,330,350 62,321	

	861,093	505,915	1,415,316	818,933	5,245,045
OPERATING EXPENSES: Research and					
development General and	9,700,841	7,754,212	17,084,138	14,422,363	96,325,513
administrative Interest	2,804,907 29,978	1,508,052 37,767	5,223,293 69,581	3,046,292 90,302	30,666,491 1,555,912
	12,535,726	9,300,031	22,377,012	17,558,957	128,547,916
Net loss	\$(11,674,633)	\$(8,794,116)	\$(20,961,696) =======	\$(16,740,024)	\$(123,302,871) =======
PRO FORMA NET LOSS PER COMMON SHARE (Note 2)	\$ (.48)	\$ (.57)	\$ (.89)	\$ (1.13)	
SHARES USED IN COMPUTING PRO FORMA NET LOSS PER COMMON SHARE (Note 2)	24 510 126	15 202 054	23,613,260	14 906 096	
SHARE (NOTE 2)	24,518,126	10,303,854	23,613,260	14,806,086	

The accompanying notes are an integral part of these consolidated condensed financial statements.

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### HYBRIDON, INC. AND SUBSIDIARIES (A DEVELOPMENT STAGE COMPANY)

# CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (UNAUDITED)

		DED JUNE 30, 1995	
CASH FLOWS FROM OPERATING ACTIVITIES: Net loss Adjustments to reconcile net loss to net	\$(20,961,696)	\$(16,740,024)	\$(123,302,871)
cash used in operating activities- Depreciation and amortization	985,840	722,959	5,289,824
Compensation on grant of stock options, warrants and restricted stock	-	324,174	7,044,541
Amortization of discount on convertible promissory notes payable Amortization of deferred financing costs	- -	- -	690,157 216,732
Noncash interest on convertible promissory notes payable Changes in assets and liabilities-	-	-	260,799
Prepaid and other current assets Notes receivable from officers	. , ,	, , ,	(2,320,769) (313,086)
Amounts payable to related parties Accounts payable and accrued expenses Deferred revenue	(12,500) (269,454) 	(92,851) 1,799,823 -	(200,000) 5,238,609 86,250
Net cash used in operating activities	(21,194,014)	(13,694,054)	(107,309,814)
CASH FLOWS FROM INVESTING ACTIVITIES: Increase in short-term investments Purchases of property and equipment, net			(19,282,850) (16,890,793)

Decrease (increase) in restricted cash and other assets Deposit with real estate partnership Proceeds from sale/leaseback	184,588 (4,230,539)	-	(1,443,593) (5,928,987) 1,073,183
Net cash used in investing activities	(27,319,873)	(1,941,074)	(42,473,040)
CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from issuance of convertible preferred stock	_	13,109,717	96 584 154
Proceeds from issuance of common stock related to stock options and restricted stock grants	260,426	-	345,352
Proceeds from sale of common stock Repurchase of common stock Proceeds from notes payable	52,231,244 - -	_	52,355,324 (263) 1,950,000
Proceeds from issuance of convertible promissory notes payable Proceeds from long-term debt Payments on long-term debt and capital leases	-		9,191,744 662,107
Proceeds from sale of stock in subsidiary	2,042,811	(297, 903) - (1, 013)	2,042,811
Net cash provided by financing activities	54,854,289	12,810,801	161,407,518
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		(2,824,327)	
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	5,284,262	3,395,783	
CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 11,624,664 =======		
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:			
Cash paid for interest	\$ 69,581 ======	•	

The accompanying notes are an integral part of these consolidated condensed financial statements.

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## HYBRIDON, INC. AND SUBSIDIARIES (A DEVELOPMENT STAGE COMPANY)

### NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

(UNAUDITED)

### (1) ORGANIZATION

Hybridon, Inc. (the Company) was incorporated in the State of Delaware on May 25, 1989. The Company is engaged in the discovery and development of novel genetic medicines based primarily on antisense technology.

The Company is in the development stage. Since inception, the Company has devoted substantially all of its efforts toward product research and development and raising capital. Management anticipates that substantially all future revenues will be derived from products under development or those developed in the future, as well as from contract research and development revenues and fees and royalties derived from licensing of the Company's technology. Accordingly, the Company is dependent on the proceeds from possible future sales of equity securities, debt financings and research and development collaborations in order to fund future operations.

The unaudited consolidated condensed financial statements included herein

have been prepared by the Company, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission and include, in the opinion of management, all adjustments, consisting of normal, recurring adjustments, necessary for a fair presentation of interim period results. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations. The Company believes, however, that its disclosures are adequate to make the information presented not misleading. The results for the interim periods presented are not necessarily indicative of results to be expected for the full fiscal year. It is suggested that these financial statements be read in conjunction with the audited consolidated financial statements and notes thereto included in the Company's Form 10-K for the year ended December 31, 1995, as filed with the Securities and Exchange Commission.

#### (2) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Pro Forma Net Loss per Common Share

Pro forma net loss per common share is computed using the weighted average number of shares of common stock outstanding during the period. Pursuant to the requirements of the Securities and Exchange Commission, common stock issued by the Company during the 12 months immediately preceding its initial public offering, plus shares of common stock that became issuable during the same period pursuant to the grant of common stock options and preferred and common stock warrants, has been included in the calculation of pro forma weighted average number of shares outstanding for the

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## HYBRIDON, INC. AND SUBSIDIARIES (A DEVELOPMENT STAGE COMPANY)

#### NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

(UNAUDITED)

(Continued)

#### (2) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Pro Forma Net Loss per Common Share (Continued)

three and six months ended June 30, 1995 and for the period from January 1, 1996 through February 2, 1996 (using the treasury-stock method and the initial public offering price of \$10 per share). In addition, the calculation of the pro forma weighted average number of shares outstanding includes shares of common stock as if all shares of preferred stock were converted into common stock on the respective original dates of issuance.

#### (3) CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS

The Company applies SFAS No. 115, Accounting for Certain Investments in Debt and Equity Securities. Accordingly, the Company has classified its cash equivalents and short-term investments as held-to-maturity, and has recorded them at amortized cost, which approximates market value. Short-term investments mature within one year of the balance sheet date. Cash equivalents have original maturities of less than three months. Cash and cash equivalents and short-term investments at June 30, 1996 and

December 31, 1995 consisted of the following:

	JUNE 30, 1996	DECEMBER 31, 1995
Cash and Cash Equivalents-		
Cash and money market funds	\$ 8,470,494	\$5,284,262
U.S. government securities	3,154,170	_
-		
	\$11,624,664	\$5,284,262
	========	=======
Short-term Investments-		
U.S. government securities	\$19,282,850	\$ -
	========	========

#### (4) INITIAL PUBLIC OFFERING

On February 2, 1996, the Company completed its initial public offering of 5,750,000 shares of common stock at \$10.00 per share. The sale of common stock resulted in net proceeds to the Company of approximately \$52,231,000 after deducting expenses related to the offering. In addition, all outstanding shares of preferred stock were converted into 16,856,649 shares of common stock upon the consummation of the initial public offering.

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### HYBRIDON, INC. AND SUBSIDIARIES (A DEVELOPMENT STAGE COMPANY)

#### NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

(UNAUDITED)

(Continued)

### (5) INVESTMENT IN METHYLGENE, INC.

In January 1996, the Company and certain institutional Canadian investors formed a Quebec company, MethylGene, Inc. (MethylGene), to develop and market certain compounds to be agreed upon by the Company and MethylGene.

The Company acquired a 49% interest in MethylGene for approximately \$734,000, and the Canadian investors acquired a 51% interest in MethylGene for a total of approximately \$5,500,000. The Company and such investors have contributed \$2,813,000 to MethylGene through June 30, 1996 and have contributed the remaining amounts prior to July 31, 1996. MethylGene is a consolidated subsidiary of the Company and the loss of approximately \$119,000 for the three and six months ended June 30, 1996 is reflected in the consolidated condensed statements of operations. The Company has recorded a liability as of June 30, 1996 for the net amount of proceeds received from such investors and expects to maintain a liability that reflects the option of the MethylGene investors to require the Company to exchange the investors' MethylGene stock for Hybridon stock (see below).

The Canadian investors have the right to exchange all (but not less than all) of their shares of stock in MethylGene for an aggregate of 500,000 shares of Hybridon common stock (subject to adjustment for stock splits, stock dividends and the like). This option is exercisable only during a

90-day period commencing on the earlier of the date five years after the closing of the institutional investors' investment in MethylGene or the date on which MethylGene ceases operations. This option terminates sooner if MethylGene raises certain additional amounts of equity or debt financing or if MethylGene enters into a corporate collaboration that meets certain requirements.

The Company has granted to MethylGene exclusive worldwide licenses and sublicenses in respect of certain technology relating to the MethylGene fields. In addition, the Company and MethylGene have entered into a supply agreement pursuant to which MethylGene is obligated to purchase from the Company all required formulated bulk oligonucleotides at specified transfer prices.

#### (6) SUBSEQUENT EVENTS

#### Cambridge Lease

The Company has entered into an amendment to the lease for its Cambridge facility pursuant to which, among other things, the Company has elected to treat its payments for a portion of the costs of the construction of the leased premises (primarily relating to tenant improvements) as contributions to the capital of the Cambridge landlord in exchange for a limited partnership interest in the Cambridge landlord (the Partnership interest).

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### HYBRIDON, INC. AND SUBSIDIARIES (A DEVELOPMENT STAGE COMPANY)

#### NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

(UNAUDITED)

(Continued)

#### (6) SUBSEQUENT EVENTS (Continued)

Cambridge Lease (Continued)

landlord (the Partnership Interest). The Company has the right, for a period of three years following completion of the building, to sell the Partnership Interest back to certain limited partners of the Cambridge landlord for a price equal to the greater of (i) the aggregate cash contribution made by the Company to the Cambridge landlord or (ii) the fair market value of the Partnership Interest at the time. The assets of these limited partners are limited to their investment in the Cambridge landlord. The Cambridge landlord is an affiliate of three directors of the Company.

#### Warrants

During the third quarter of 1996, the Company agreed with the holders of warrants to purchase 1,270,214 shares of common stock to correct an error in the expiration date of such warrants by extending the expiration date from July 7, 1996 to October 25, 1996. Subsequent to June 30, 1996, warrants to purchase 192,767 shares of common stock at exercise prices of 55.50-\$8.00 per share were exercised for proceeds of approximately \$1,539,000.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The Company is engaged in the discovery and development of genetic medicines based primarily on antisense technology. The Company commenced operations in February 1990 and since that time has been engaged primarily in research and development efforts, development of its manufacturing capabilities and organizational efforts, including recruitment of scientific and management personnel and raising capital. To date, the Company has not received revenue from the sale of products. In order to commercialize products, the Company will need to address a number of technological challenges and comply with comprehensive regulatory requirements. Accordingly, it is not possible to predict the amount of funds that will be required or the length of time that will pass before the Company receives revenues from sales of any the products that result from research and development efforts. All revenues received by the Company to date have been from collaborative agreements and interest on invested funds. The Company has made a significant investment in Hybridon Specialty Products, a custom manufacturing division for products made from oligonucleotides. The Company expects to begin generating revenues from this division commencing in the third quarter of 1996.

The Company has incurred losses since its inception and expects to incur significant operating losses in the future. The Company expects that its research and development expenses will increase significantly during 1996 and future years as it moves its principal research and development programs to more advanced preclinical studies, into clinical trials and to later phase clinical trials. In addition, the Company expects that its personnel and patent costs will significantly increase in the future. Costs associated with the Company's patent applications are expected to increase as the Company continues to file and prosecute such applications. Patent costs also would significantly increase if the Company became involved in litigation or administrative proceedings involving its patents or those of third parties. The Company has incurred cumulative losses since inception through June 30, 1996 of approximately \$123,303,000.

This Quarterly Report on Form 10-Q contains forward-looking statements that involve a number of risks and uncertainties. Among the important factors that could cause actual results to differ materially from those indicated by such forward-looking statements are the factors set forth in the Company's Annual Report on Form 10-K under the caption "Management's Discussion and Analysis of Financial Condition and Results of Operation--Certain Factors That May Affect Future Results", which are incorporated by reference herein. In addition demand for Hybridon Specialty Products may weaken and orders for Hybridon Specialty Products may not continue as planned.

#### RESULTS OF OPERATIONS

Three and Six Months Ended June 30, 1996 and 1995

The Company had total revenues of \$861,000 and \$506,000 in the three months ended June 30, 1996 and 1995, respectively, and \$1,415,000 and \$819,000 in the six months ended June 30, 1996 and 1995, respectively. Revenues from research and development were \$458,000 and \$459,000 for the three months ended June 30, 1996 and 1995, respectively, and \$718,000 for the six month periods ended June 30, 1996 and 1995. Revenues for both the three month and six month periods ended June 30 1996 and 1995 consisted of payments earned under a collaborative agreement with F. Hoffmann-La Roche Ltd (Roche). For the three month period ended June 30, 1996 revenues also included payments under a collaborative agreement with G. D. Searle & Co. (Searle). Revenues from interest income were \$341,000 and \$47,000 for the three months ended June 30, 1996 and 1995, respectively, and \$635,000 and \$101,000 for the six months ended June 30, 1996 and 1995, respectively. The increase in interest income in both periods of 1996 was the result of substantially higher cash balances available for investment as a result of the Company's initial public offering completed on February 2, 1996. Revenues from royalty income were \$62,000 during the three and six months

ended June 30, 1996 which reflect the first royalty payment received by Hybridon for the sale of a commercial-scale oligonucleotide synthesis system which was co-developed by the Company.

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The Company had research and development expenses of \$9,701,000 and \$7,754,000 in the three months ended June 30, 1996 and 1995, respectively, and \$17,084,000 and \$14,422,000 in the six months ended June 30, 1996 and 1995, respectively. The increase in research and development expenses in the three and six months ended June 30, 1996 reflects increased expenses associated with salaries and related costs, facilities equipment costs related to additional laboratories, expenses related to the production of GEM[Registered Trademark] 91 and additional preclinical compounds. Research and development staffing and related costs increased significantly in the three and six months ended June 30, 1996 as the number of employees engaged in research and development activities increased by approximately 15%. The Company expects to invest significant resources in the remainder of 1996 in connection with the ongoing clinical trials of GEM[Registered Trademark] 91, the initiation of clinical trials of GEM[Registered Trademark] 132, the performance of preclinical studies, and the preparation of IND applications with respect to GEM[Registered Trademark] 132 and additional antisense compounds.

The Company had general and administrative expenses of \$2,805,000 and \$1,508,000 in the three months ended June 30, 1996 and 1995, respectively, and \$5,223,000 and \$3,046,000 in the six months ended June 30, 1996 and 1995, respectively. The increase in general and administrative expenses in the three and six months ended June 30, 1996 was attributable primarily to an increase in consulting expenses for business development, financial advisory services, travel-related expenses, and salaries and bonuses.

The Company had interest expense of \$30,000 and \$38,000 in the three months ended June 30, 1996 and 1995, respectively, and \$70,000 and \$90,000 in the six months ended June 30, 1996 and 1995, respectively. Interest expense in the three and six months ended June 30, 1996 and 1995 primarily consisted of interest incurred on borrowings to finance the purchase of property and equipment, and leasehold improvements. The decrease in interest expense in the three and six months ended June 30, 1996 reflected a decrease in the debt outstanding during 1996.

As a result of the above factors, the Company incurred net losses of \$11,674,000 and \$8,794,000 for the three months ended June 30, 1996 and 1995, respectively, and \$20,962,000 and \$16,740,000 for the six months ended June 30, 1996 and 1995, respectively.

#### LIQUIDITY AND CAPITAL RESOURCES

During the six months ended June 30, 1996, the Company used \$21,194,000 for operating activities, principally in connection with the Company's ongoing research and development programs. The Company also increased its investment in property and equipment by approximately \$3,991,000, consisting primarily of costs associated with the buildout of the Milford manufacturing facility, and made additional advances to the landlord of the Cambridge facility of approximately \$4,231,000 during the six months ended June 30, 1996. In addition, during the six months ended June 30, 1996, the Company increased its short-term investments by approximately \$19,283,000. On February 2, 1996, the Company completed its initial public offering of common stock, which resulted in net proceeds to the Company of approximately \$52,231,000. As a result of the closing of the Company's initial public offering, all of the Company's previously outstanding series of convertible preferred stock were automatically converted into common stock.

The Company has signed a lease for a facility in Cambridge, Massachusetts, and expects to move its primary operations to such facility in the fourth quarter of 1996 or the first quarter of 1997. The Company expects to incur significant costs in equipping and building out this facility, and the Company's facility

costs will significantly increase when it takes occupancy of the Cambridge facility. The Company has entered into an amendment to the lease for its Cambridge facility pursuant to which, among other things, the Company has elected to treat its payments for a portion of the costs of construction of the leased premises (of which \$5,929,000 had been advanced to the landlord and recorded as a deposit as of June 30, 1996), primarily related

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to tenant improvements, as contributions to the capital of the Cambridge landlord in exchange for a limited partnership interest in the Cambridge landlord. The Cambridge landlord is an affiliate of three directors of the Company.

During the third quarter of 1996, the Company agreed with the holders of warrants to purchase 1,270,214 shares of common stock to correct an error in the expiration date of these warrants by extending the expiration date from July 7, 1996 to October 25, 1996. Subsequent to June 30, 1996, warrants to purchase 191,667 shares of common stock at an exercise price of \$8.00 per share and 1,100 shares of common stock at an exercise price of \$5.50 per share were exercised for proceeds of \$1,539,386.

The Company expects that its capital requirements will increase in the future depending on numerous factors, including but not limited to the progress of the Company's research and development activities; the results and costs of preclinical studies and clinical trials; the timing and costs involved in obtaining regulatory approvals; the costs involved with filing, prosecuting, enforcing and defending patent claims; the costs associated with potential commercialization of products under development, including the development of manufacturing, marketing and sales capabilities; the ability of the Company to enter into additional collaborative arrangements; and the ability of the Company to obtain third-party financing for leasehold improvements and other capital expenditures. The Company expects that capital expenditures for the six months ending December 31, 1996 will total approximately \$6,400,000, primarily in connection with the build-out and equipping of the Company's manufacturing facility in Milford, Massachusetts, and the build-out of the Company's Cambridge facility.

The Company anticipates that its existing capital resources will be adequate to satisfy its capital requirements through the first quarter of 1997. Substantial additional funds will be required from external sources to support the Company's operations beyond that time. The Company intends to seek additional equity, debt and lease financing to fund future operations, depending on the terms on which such sources of funding may be available from time to time. In particular, the Company contemplates seeking bank or lease financing for the build-out and equipping of the Milford facility. The Company also intends to seek additional collaborative development and commercialization relationships with potential corporate partners in order to fund certain of its programs. Except for research and development funding from Roche and Searle under Hybridon's collaboration agreements with such companies (which are subject to early termination in certain circumstances), Hybridon has no committed external sources of capital, and, as discussed above, expects no product revenues as a result of research and development efforts for a number of years. The Specialty Products Division of the Company expects to generate revenues commencing in the third quarter of 1996. If the Company is unable to obtain necessary additional funds, it would be required to scale back or eliminate certain of its research and development programs, commercialization efforts or license to third parties certain technologies which the Company would otherwise pursue on its own.

HYBRIDON, INC.

#### PART II

#### OTHER INFORMATION

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Item 1-3 None

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### Item 4. Submission of Matters to a Vote of Security Holders

- (a) At the Company's Annual Meeting of Stockholders held on May 21, 1996, the following proposals were adopted by the vote specified below:
  - 1. Election of Class I Directors

		WITHHELD	AUTHORITY TO
	FOR	VOTE FOR	ALL NOMINEES
Andre L. Lamotte	13,393,729	42	2,033
J. Robert Buchanan	13,398,479	31	7,283
Nasser Menhall	13,432,962	2	2,800

 Ratification of the Selection of Independent Auditors

FOR	AGAINST	ABSTAIN	BROKER NONVOTES
13,414,261	18,501	3,000	

Item 5. None

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### Item 6. Exhibits and Reports on Form 8-K

- (a) Exhibit
  - 11 Computation of Pro Forma Net Loss Per Common Share.
  - 27 Financial Data Schedule (EDGAR).
  - 99 Pages 36-39 of the Company's Annual Report on Form 10-K for the period ended December 31, 1995 (which is not deemed to be filed except to the extent that portions hereof are expressly incorporated by reference herein).
- (b) No reports were filed on Form 8-K during the three months ended June 30, 1996.

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#### SIGNATURES

the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HYBRIDON, INC.

August 13, 1996

Date

/s/ E. Andrews Grinstead, III

E. Andrews Grinstead, III Chairman, President and Chief Executive Officer (Principal

Executive Officer)

August 13, 1996

- -----Date /s/ Anthony J. Payne

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Anthony J. Payne Senior Vice President of Finance and Administration and Chief Financial Officer (Principal Financial and Accounting Officer)

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HYBRIDON, INC.

EXHIBIT INDEX

- 11 Computation of Pro Forma Net Loss Per Common Share.
- 27 Financial Data Schedule (EDGAR).
- 99 Pages 36-39 of the Company's Annual Report on Form 10-K for the period ended December 31, 1995 (which is not deemed to be filed except to the extent that portions thereof are expressly incorporated by reference herein).

EXHIBIT 11

### HYBRIDON, INC. AND SUBSIDIARIES (A DEVELOPMENT STAGE COMPANY)

#### COMPUTATION OF PRO FORMA NET LOSS PER COMMON SHARE (1)

	THREE MONTHS EN	DED JUNE 30, 1995	SIX MONTHS ENDED JUNE 30, 1996 1995
NET LOSS WEIGHTED AVERAGE COMMON AND	\$(11,674,633) ========	\$(8,794,116)	\$(20,961,696) \$(16,740,024) ====================================
COMMON EQUIVALENT SHARES: Weighted average common stock outstanding during the period Conversion of preferred stock Dilutive effect of common	\$ 24,518,126 -	\$ 1,814,266 13,046,004	\$ 20,747,427 \$ 1,814,266 2,778,569 12,468,236
equivalent shares issued subsequent to October 31, 1994(2)	-	523,584	87,264 523,584
	\$ 24,518,126 =======	\$15,383,854 ======	\$ 23,613,260 \$ 14,806,086 ====================================
PRO FORMA NET LOSS PER COMMON SHARE	\$ (.48) ======	\$ (.57) ======	\$ (.89) \$ (1.13)

#### <FN>

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- (1) Primary and fully diluted net loss per share has not been separately presented, as the amounts would not be meaningful.
- (2) Pursuant to Securities and Exchange Commission Staff Accounting Bulletin No. 83, stock options issued at prices below the initial public offering price per share (cheap stock) during the 12-month period immediately preceding the initial filing date of the Company's Registration Statement of its initial public offering have been included as outstanding for all periods presented. The dilutive effect of the common

#### and common stock

equivalents was computed in accordance with the treasury stock method.

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### EXHIBIT 99

#### CERTAIN FACTORS THAT MAY AFFECT FUTURE RESULTS

The following important factors, among others, could cause actual results to differ materially from those contained in forward-looking statements made in this Annual Report on Form 10-K and presented elsewhere by management from time to time.

Early Stage of Development; Technological Uncertainty

Hybridon's potential products are at an early stage of development. All of the Company's potential products are in research or development. There are a number of technological challenges that the Company must successfully address to complete any of its development efforts. To date, most of the Company's resources have been dedicated to applying oligonucleotide chemistry and cell biology to the research and development of potential pharmaceutical products based upon antisense technology. As in most drug discovery programs, the results of in vitro, tissue culture and preclinical studies by the Company may be inconclusive and may not be indicative of results that will be obtained in human clinical trials. In addition, results attained in early human clinical trials by the Company may not be indicative of results that will be obtained in later clinical trials. Neither the Company, nor to its knowledge, any other company has successfully completed human clinical trials of a product based on antisense technology, and there can be no assurance that any of the Company's products will be successfully developed.

#### Uncertainty Associated with Clinical Trials

Before obtaining regulatory approvals for the commercial sale of any of its products under development, the Company must undertake extensive and costly preclinical studies and clinical trials to demonstrate that such products are safe and efficacious. The results from preclinical studies and early clinical trials are not necessarily predictive of results that will be obtained in later stages of testing or development, and there can be no assurance that the Company's clinical trials will demonstrate the safety and efficacy of any products or will result in products capable of being produced in commercial quantities at reasonable cost or in a marketable form.

Although the Company is developing several oligonucleotide compounds on which it plans to file IND applications with the FDA and equivalent filings outside of the U.S., there can be no assurance that necessary preclinical studies on these compounds will be completed satisfactorily or that the Company otherwise will be able to make its intended filings. Further, there can be no assurance that the Company will be permitted to undertake and complete human clinical trials of any of the Company's potential products, either in the U.S. or elsewhere, or, if permitted, that such products will not have undesirable side effects or other characteristics that may prevent or limit their commercial use.

#### Future Capital Needs; Uncertainty of Additional Funding

The Company's future capital requirements will depend on many factors, including continued scientific progress in its research, drug discovery and development programs, the magnitude of these programs, progress with preclinical and clinical trials, the time and costs involved in obtaining regulatory approvals, the costs involved in filing, prosecuting and enforcing patent claims, competing technological and market developments, the ability of the Company to establish and maintain collaborative academic and commercial research, development and marketing relationships, and the costs of manufacturing scale-up and commercialization activities and arrangements.

Based upon its current operating plan, the Company anticipates that its existing capital resources will be adequate to satisfy its capital requirements for at least 12 months. The Company anticipates that it will be required to raise substantial

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additional funds, including through collaborative relationships and public or private financings. No assurance can be given that additional financing will be available, or, if available, that it will be available on acceptable terms. If adequate funds are not available, the Company may be required to curtail significantly one or more of its research, drug discovery or development programs, or obtain funds through arrangements with collaborative partners or others that may require the Company to relinquish rights to certain of its technologies, product candidates or products which the Company would otherwise pursue on its own. See "Item 1. Business -- Hybridon Drug Development and Discovery Programs" and "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations -- Liquidity and Capital Resources."

History of Operating Losses and Accumulated Deficit

Hybridon has incurred net losses since its inception. At December 31, 1995, the Company's accumulated deficit was approximately \$102,341,000. Such losses have resulted principally from costs incurred in the Company's research and development programs and from general and administrative costs associated with the Company's development. No revenues have been generated from product sales, and no product sales revenues are anticipated for a number of years, if ever. The Company expects to incur additional operating losses over the next several years and expects cumulative losses to increase significantly as the Company's research and development and clinical trial efforts expand. See "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations."

### Patents and Proprietary Rights

The Company's success will depend in part on its ability to develop patentable products and obtain and enforce patent protection for its products both in the U.S. and in other countries. The Company has filed and intends to file applications as appropriate for patents covering both its products and processes. However, the patent positions of pharmaceutical and biotechnology firms, including Hybridon, are generally uncertain and involve complex legal and factual questions. No assurance can be given that patents will issue from any pending or future patent applications owned by or licensed to Hybridon or that the claims allowed under any issued patents will be sufficiently broad to protect the Company's technology.

The commercial success of the Company will also depend in part on its neither infringing patents issued to competitors or others nor breaching the technology licenses upon which the Company's products might be based. The Company's licenses of patents and patent applications impose various commercialization, sublicensing, insurance and other obligations on the Company. Failure of the Company to comply with these requirements could result in termination of the license. The Company is aware of patents and patent applications belonging to competitors, and it is uncertain whether these patents and patent applications will require the Company to alter its products or processes, pay licensing fees or cease certain activities. See "Item 1. Business — — Patents, Trade Secrets and Licenses."

Need to Establish Collaborative Commercial Relationships; Dependence on Partners

Hybridon's business strategy includes entering into strategic alliances or licensing arrangements with corporate partners, primarily pharmaceutical and

biotechnology companies, relating to the development and commercialization of certain of its potential products. Although the Company is a party to corporate collaborations with Roche, Medtronic, Pharmacia and Searle, there can be no assurance that these collaborations will be scientifically or commercially successful, that the Company will be able to negotiate additional collaborations, that such collaborations will be available to the Company on acceptable terms or that any such relationships, if established, will be scientifically or commercially successful. See "Item 1. Business -- Hybridon Drug Development and Discovery Programs" and "-- Corporate Collaborations."

No Assurance of Regulatory Approval; Government Regulation

The Company's preclinical studies and clinical trials, as well as the manufacturing and marketing of its potential products, are subject to extensive regulation by numerous federal, state and local governmental authorities in the U.S. Similar regulatory requirements exist in other countries where the Company intends to test and market its drug candidates. Failure to

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comply with applicable regulatory requirements can, among other things, result in fines, suspension of regulatory approvals, product recalls, seizure of products, operating restrictions and criminal prosecutions. FDA policy may change and additional government regulations may be established that could prevent or delay regulatory approval of the Company's potential products. In addition, a marketed drug and its manufacturer are subject to continual review, and subsequent discovery of previously unknown problems with a product or manufacturer may result in restrictions on such product or manufacturer, including withdrawal of the product from the market and withdrawal of the right to manufacture the product. All of the foregoing regulatory matters also will be applicable to development, manufacturing and marketing undertaken by any strategic partners or licensees of the Company. See "Item 1. Business -- Government Regulation."

#### Competition

There are many companies, both private and publicly traded, that are conducting research and development activities on technologies and products similar to or competitive with the Company's antisense technologies and proposed products. For example, many other companies are actively seeking to develop products, including antisense oligonucleotides, with disease targets similar to those being pursued by the Company. Some of these competitive products are in clinical trials. The Company believes that the industry-wide interest in investigating the potential of gene expression modulation technologies will continue and will accelerate as the techniques which permit the design and development of drugs based on such technologies become more widely understood. There can be no assurance that the Company's competitors will not succeed in developing products based on oligonucleotide or other technologies, existing or new, which are more effective than any that are being developed by the Company, or which would render Hybridon's antisense technologies obsolete and noncompetitive. Moreover, there currently are commercially available products for the treatment of certain of the disease targets being pursued by the Company.

Competitors of the Company engaged in all areas of biotechnology and drug discovery in the U.S. and other countries are numerous and include, among others, pharmaceutical and chemical companies, biotechnology firms, universities and other research institutions. Many of the Company's competitors have substantially greater financial, technical and human resources than the Company. In addition, many of these competitors have significantly greater experience than the Company in undertaking preclinical studies and human clinical trials of

new pharmaceutical products and obtaining FDA and other regulatory approvals of products for use in health care. Furthermore, if the Company is permitted to commence commercial sales of products, it will also be competing with respect to manufacturing efficiency and marketing capabilities, areas in which it has limited or no experience. Accordingly, the Company's competitors may succeed in obtaining FDA or other regulatory approvals for products or in commercializing such products more rapidly than the Company. See "Item 1. Business -- Competition."

#### Limited Manufacturing Capability

While the Company believes that its existing production capacity and inventories of GEM 91 will be sufficient to enable it to satisfy its current research needs and its needs for clinical trials for this product candidate through 1996, and that its existing production capacity is sufficient to support the Company's other preclinical and clinical requirements for oligonucleotide compounds during such period, the Company will need to expand its manufacturing capacity in order to satisfy its future requirements for commercial production of GEM 91 and the Company's other product candidates. In addition, in order to successfully commercialize its product candidates, the Company may be required to reduce further the cost of production of its oligonucleotide compounds, and there can be no assurance that the Company will be able to do so.

The manufacture of the Company's products will be subject to GMP requirements prescribed by the FDA or other standards prescribed by the appropriate regulatory agency in the country of use. To the Company's knowledge, therapeutic products based on chemically-modified oligonucleotides have never been manufactured on a commercial scale. There can be no assurance that the Company will be able to manufacture or obtain products in a timely fashion and at acceptable quality and price levels, that it or its suppliers can manufacture in compliance with GMP or other regulatory requirements or that it or its suppliers will be able to manufacture an adequate supply of product. See "Item 1. Business -- Manufacturing."

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#### Absence of Sales and Marketing Experience

The Company expects to market and sell certain of its products directly and through co-marketing or other licensing arrangements with third parties. There can be no assurance that the Company will be able to build such a marketing staff or sales force, that the cost of establishing such a marketing staff or sales force will be justifiable in light of any product revenues or that the Company's direct sales and marketing efforts will be successful. To the extent the Company enters into co-marketing or other licensing arrangements, any revenues received by the Company will be dependent in part on the efforts of third parties and there can be no assurance that such efforts will be successful. See "Item 1. Business -- Marketing Strategy."

#### Product Liability Exposure and Insurance

The use of any of the Company's potential products in clinical trials and the commercial sale of any products may expose the Company to liability claims. These claims might be made directly by consumers, health care providers or by pharmaceutical and biotechnology companies or others selling such products. Hybridon has limited product liability insurance coverage, and such coverage is subject to various deductibles. Such coverage is becoming increasingly expensive, and no assurance can be given that the Company will be able to maintain or obtain such insurance at reasonable cost or in sufficient amounts to protect the Company against losses due to liability claims that could have a material adverse effect on the Company.

Uncertainty of Health Care Reform Measures

Federal, state and local officials and legislators (and certain foreign government officials and legislators) have proposed or are reportedly considering proposing a variety of reforms to the health care systems in the U.S. and abroad. The Company cannot predict what health care reform legislation, if any, will be enacted in the U.S. or elsewhere. Significant changes in the health care system in the U.S. or elsewhere are likely to have a substantial impact over time on the manner in which the Company conducts its business. Such changes could have a material adverse effect on the Company. The existence of pending health care reform proposals could have a material adverse effect on the Company's ability to raise capital.

Attraction and Retention of Key Employees and Scientific Collaborators

The Company's success is dependent on the retention of principal members of its management and scientific staff and on the recruitment of additional qualified scientific personnel who can provide additional expertise to the Company. The Company's success also depends in part on its continued ability to develop and maintain collaborative relationships with independent researchers and leading academic and research institutions. However, given the intense competition for experienced scientific personnel and for such collaborator relationships, there can be no assurance that the Company will be able to attract and retain scientific personnel or to develop and maintain collaborative agreements.

### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

All financial statements required to be filed hereunder are filed as APPENDIX A hereto, are listed under Item  $14\,(a)$ , and are incorporated herein by this reference.